

## **Revol Business Suite**

Revol Business Suite is the world's leading Process Based ERP Solution for global business. It manages multiple subsidiaries, business units and legal entities all from a single cloud based ERP system. It helps in streamlining the processes to optimize the cost and enhance production. Revol Business Suite is a comprehensive business management solution that provides small & mid-size organizations end-to-end industry specific functionality.

Revol Business Suite is a fully integrated business management & control system built to make it easier to do business across locations and countries. It helps you drive consistent and measurable improvement in everyday business processes. Revol Business Suite organizes all of your company's information into one, centralized system. With Revol Business Suite, you can manage **Human Resource**, **Sales**, **Service**, **Purchasing**, **Manufacturing**, **Inventory**, **Project**, **Financials**, **Web Store** and more.



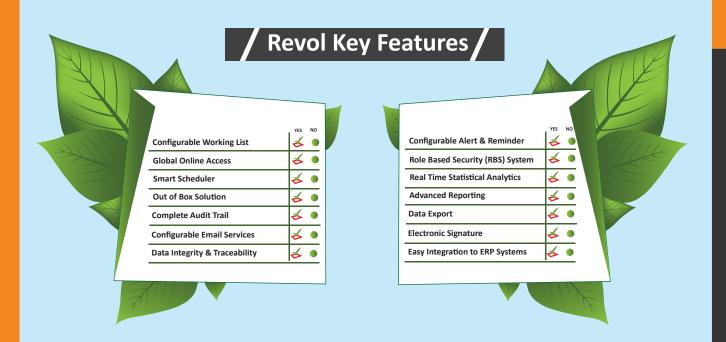




# Architecture

## Solid, Proven Technology

- Revol Business Suite is 100 % web-based system and easy to deploy, maintain, upgrade, and integrate into other ERP systems
- Revol Business Suite is scalable, flexible, open architecture. Easily tailored to meet the needs of both the small lab and large multi-site global operations
- Built on the industry standard database (Microsoft SQL Server)
   Built on powerful Microsoft Dot Net, JQuery & JavaScript Technologies
   Advanced Dashboards built using Visifire & Dundas chart controls
   Advanced Reports built in Crystal Reports and SSRS Reports







/ Product Overview /



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## **Key Industries**



Commerce



Distribution













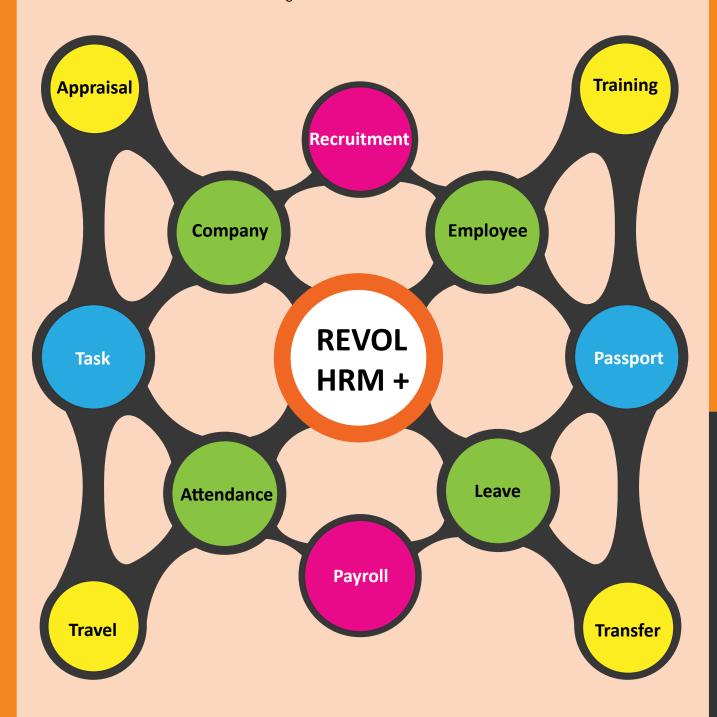






## Revol HRM+ Overview

**REVOL HRM** + is a human resource management solution that can help you fulfill the potential and increase the loyalty of your workforce while minimizing the cost and complexity of administrating salaries, benefits, recruiting, and performance management. REVOL HRM, built on familiar and widely used Dot Net technologies, offers several solutions for human resource management.



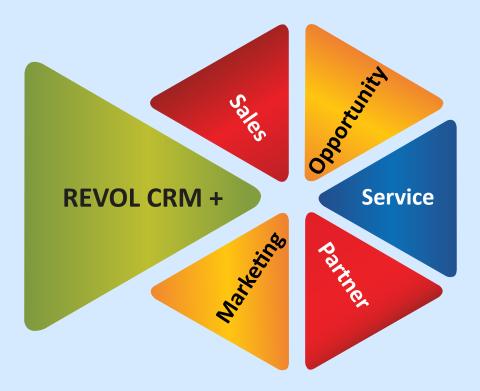






## Revol CRM+ Overview

**REVOL CRM** + is a customer relationship management (CRM) solution that provides the tools and capabilities needed to create and maintain a clear picture of customers, from first contact through to purchase and post-sales. With sales, marketing, and customer service modules, REVOL CRM+ delivers a fast, flexible, and affordable solution that enables closer relationships with customers and helps you achieve new levels of profitability.



**Revol CRM+** Provide your people with the tools and information they need to create a 360 degree view of customers, using a highly flexible customer relationship management solution that can adapt, grow, and scale with your business. Built on a highly flexible platform, Revol CRM business software provides a solution that is easy to adapt as your business changes. Achieve rapid return on investment and help keep costs down with efficient manageability and the ability to choose On - demand, on - premise, or to move between these deployment options. Provide enterprise level performance and scale to support the needs of local business groups up to the largest global enterprises.

Revol CRM helps enterprise organizations to:

- Attain a 360-degree view of customers
- Achieve reliable user adoption
- · Adapt quickly to business change
- Accelerate project delivery and returns

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## Revol ERP Overview

**REVOL ERP** is a front and back office integration solution which streamline the entire back office operations. REVOL ERP components are tightly integrated, giving you access to real-time business intelligence to make better decisions. Orders can be filled and tracked more quickly and easily, with inventory levels updated in real time. And with full visibility into inventory by sales reps for order promising and by planners for purchasing, companies can lower inventory levels, analyze inventory costs and collaborate with vendors more effectively.



Revol ERP delivers the proven, comprehensive financial management capabilities required to grow a changing, complex business. Revol ERP takes your business beyond traditional accounting software by streamlining operations across your entire organization and providing you with the real-time visibility you need to make better, faster decisions.

## **Key Benefits**

- Accelerate the order-to cash process by 50%+
- Slash financial close by over 50%
- Drive better, faster decision-making with real-time data and reporting, and personalized dashboards







## **Revol Finance Overview**

**REVOL Finance** is a cost-effective, easy-to-use accounting solution for small and medium-sized businesses. It is a complete accounting of all finance and related transaction and generation online balance-sheet, division-wise, cost-center-wise as well as consolidated for group companies. It's designed to help you become more productive and to effectively integrate all financial and accounting requirements in your organization.



#### **Revol Finance Benefits:**

- Helps you ensure regulatory compliance and expand your business across geographies
- Helps you improve the efficiency of your financial operations and enable strategic planning
- Helps you manage your cash flow effectively
- Provides greater insight into your finances and improves your ability to make the right decisions
- Revol Financial Management gives you the power to perform fast and reliable accounting, financial reporting
  and analysis. You can extend access to your financial data across your company and business community,
  so that you can improve the efficiency of your existing accounting processes

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## **KEY BENEFITS**

#### **Increase Customer Satisfaction**

Support teams can access customer information anytime, anywhere to drive customer satisfaction and retention.



## Increase Efficiency and Productivity

Accelerate case resolution time by providing support reps with complete customer visibility with appropriate case assignments.

#### **Reduce Costs with Effective Self-Service**

Deliver a high-quality, high-touch experience for customers while reducing the cost of customer care with a robust knowledge base in a customer portal.





#### **Drive Incremental Revenue**

Empower sales, service and support reps to upsell and cross-sell better with complete access to cross-functional customer data.





## **KEY BENEFITS**

# **Effective Multi-channel Campaign Management**

Streamline execution of marketing campaigns across multiple channels, including website, email, events and social media.



#### **Improve Sales Collaboration**

Align marketing and sales goals to improve collaboration by quickly converting leads into customers.

#### **Shorten Sales Cycle**

Deliver highly relevant content to prospects at the right time guiding them through the buying cycle.





#### **Gain Real-Time Visibility**

Gain insight into campaign performance and ROI with analytics.





## Expertise & Supports

#### **Expertise**

Work with Revol Team with decades of experience in various industries. Revol Team can examine your existing workflow and business processes, identifies opportunities for improvement and builds the roadmap to optimize your lab's productivity and operating cost.

#### **Implementation**

Customize the Business Suite you want in weeks and get implemented in a month time rather than in months or in years. Revol Business Suite is easy to configure and fine-tune to your terminology and process. User friendly menus and tables make it possible to quickly launch your system into production.

#### **Validation Support**

Validation-ready implementation. The existing rich functionality and feature set reduces the time needed to configure, test, and deploy the system. Little to no custom code needs to be developed for standard implementation.

This lowers the overall project timeline and dramatically reduces the validation requirements.

#### **Customer Support**

Offers a comprehensive support program to make sure Customers keep getting the results they want, including:

- 24/7 Online Support website
- Phone support through local offices during regular business hours
- Emergency response time of within one working hour, during regular support hours
- Software installation support
- Software Upgrade support



### EXPERIENCE THE VALUE OF REVOL

- > User acceptance is enhanced.
- > Competitive specific configurations continue to function following software upgrades.
- > Customers are empowered to extend/configure in-house
- ➤ Useful life of investment is maximized

#### Security

- Can be accessed from anywhere
- Using Internet with no plug-ins, downloads or applets
- Access is completely Role-based and
   User-based pass word protected for security
- The benefit of this type of solution is that users internal and external to the Business as well as customers and vendors, can easily access the information they need and to which they have rights - anytime, from anywhere
- Data backup and restore is completely secured





## 20 Reasons for Business Suite

- Global Access Complete Web Based Technology
- Cost Effective Solution for every individual Business
- Paperless Business Concept
- Attain a 360-degree view of customers
- Accelerate the order-to cash process by 50%+
- Slash financial close by over 50%
- Effective Resources Utilization
- Optimized Inventory Management
- Tapping Process Black Holes
- Optimizing Business Process
- Manage cash flow effectively
- Complete Document Management
- Traceable Escalation Management
- Configurable Email, Alert & Reminder System
- Management Dashboard Analytics (MIS)
- Advanced Reporting
- Complete Audit Trail & Version Control
- Maintaining Data Integrity
- Strong Data Security
- Easy Integration to other ERP









# **Contact Us**

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